

Dr. Charles F. Phillips

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December 15, 1954

Dr. Charles F. Phillips, President
 Bates College
 Lewiston, Maine

Dear Dr. Phillips:

Thank you for your letter of December 11 approving Foundation distribution of your address on "competition." We will be pleased to send 10 copies of the pamphlet to Mr. Daniel Alcockfield and 100 copies to you. These should be available early in January. If you'd like additional copies at any time I think we could supply them.

This address is a valued addition to the list of Foundation releases. I hope you'll bear in mind our continuing search for such splendid explanations of the philosophy of personal freedom.

Sincerely yours,

Paul L. Poirot

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Grace E. Mahon

December 7, 1954

Dr. Charles F. Phillips
President, Bates College
Lewiston, Maine

Dear Dr. Phillips:

For some time, several of us here at the Foundation for Economic Education have been searching for the best way to present the message of your October 19 address before the 26th Annual Boston Conference on Distribution. The answer involves permission to offer your address as a Foundation pamphlet, in the format of "Agrarian Reform" as enclosed.

We would plan a first printing of about 50,000 copies, half to be distributed to our regular mailing list and the remainder available for sale at prices reflecting our printing and distribution costs. We could supply a reasonable number of copies to you at no charge. Our custom is to grant reprint permission without special request, which I trust might have your approval in this instance. Also, would you object to a somewhat shorter title, such as Competition? Yes, but....?

The following is a suggested Editor's Note, which I hope you'll feel free to change or rewrite to your satisfaction:

Dr. Charles F. Phillips, student, teacher, consultant, and author on matters of economics in general and marketing in particular, has been President of Bates College at Lewiston, Maine, since 1944. This article was first presented as an address before the 26th Annual Boston Conference on Distribution, October 19, 1954.

Enclosed is a list of Foundation Trustees and a booklet, "The Growth of An Idea" which outlines the nature of our operations. If you have further questions about our work I'll be happy to try to answer them.

Sincerely yours,

Paul L. Poirot

FLP/kqb
Enc. Trustees List
The Growth of An Idea
Agrarian Reform