

Wages are produced, not guaranteed

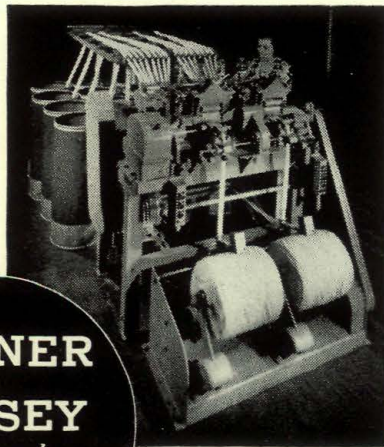
THE only way anyone can guarantee all of a working force a continuous wage is to guarantee that someone will buy all of what they make. There is no place except sales for the money to come from.

The only way to guarantee sales is for the worker to turn out greater and greater *values*. (The

higher the value, the greater the market, always.)

Only way for a worker to deliver more value is for him to have better and better machines, and use them well.

So, in the final analysis, only the workman can guarantee his own wage—the workman and his best friend and partner — the modern machine.



Pin Drafter processing wool for yarn

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