

You don't *decide* a work-week; you *produce* it

YOU don't decide how long you *want* to *work* in a week; you decide how much in groceries and clothes you *want* to *take home* at the end of the week.

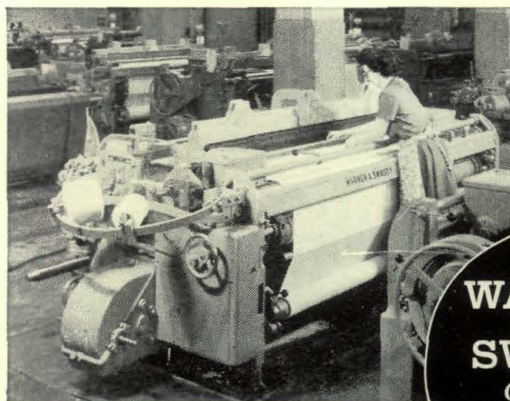
You get paid out of what you produce after the costs of helping you produce it are paid—taxes, machines, supervision. Therefore, the more you produce, the more you can be paid, and so the more *things* you can buy.

Or, put it another way—the things you want for your family decide how much you work. When someone

tells you to cut your work week and demand the same pay, he is telling you to raise costs and therefore raise prices—and that's the way to ruin jobs.

When someone supplies you with a *better machine*, he is offering you the chance to *produce more efficiently* and so be worth more—which means *have* more for yourself and your family.

The answer to today's problem isn't legislation, it's *work*—work so efficient that costs and prices come down, demand and jobs go up.



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