

Like the stubborn man who goes to the movies but takes off his glasses

The entertainment is there, but he refuses to accept and enjoy it.

Crazy? No more so than the workman who won't use his new machine to its full production. He claims he'd "just put more profit into the pockets of the owners."

He's got the pockets mixed; actually he'd put more into his own.

All history proves that no one can be paid for long except out of what he produces—what he

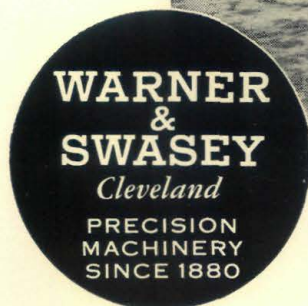
adds to the world's goods. The more he produces, the more he can and will be paid. (There are short-lived upsets to this age-old rule, but they never last long.)

And the more a man produces, the lower its cost. That means more people will buy it, and so the worker's job will be safer as well as higher paid.

Stubbornness may give some people a strange sort of twisted satisfaction, but it can deprive them of a great deal, too—including wages.



Gradall backfilling over drain tile.



YOU CAN PRODUCE IT BETTER, FASTER, FOR LESS WITH WARNER & SWASEY MACHINE TOOLS, TEXTILE MACHINERY, CONSTRUCTION MACHINERY