

# 48 hours' pay for 40 hours' work is impossible. Unless—

**Y**OU HEAR the demand often, these days—same pay for less work. Sometimes companies agree; they are only fooling their workers and themselves.

*Pay is what you produce.* What else can it be; where else can it come from? Out of profits? There *are not enough profits* to keep American machinery modern, and older and older machines soon make fewer and fewer jobs.

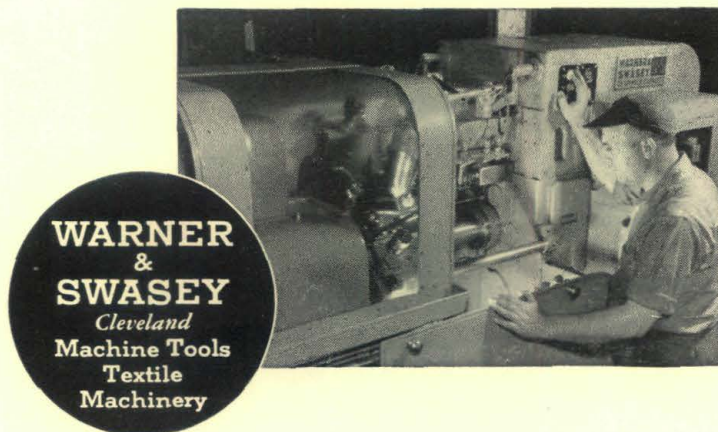
### **There IS one way to do it**

If *the workmen themselves* demanded more modern machines and then used them efficiently,

the greater production could pay higher wages in shorter hours.

From 1890 to 1951 a typical American work week was reduced from 54 hours to 41 or less, while typical wages went up from \$9 to \$65 a week. Machines well used made it possible. But now 42% of American machines are old again. If American workmen want to continue to increase their standard of living, they must forget the idea of something for nothing and, instead, demand *better tools* to do a *better job*.

Source: Bureau of Labor Statistics;  
Paul H. Douglas' "Real Wages in the U. S."  
*American Machinist*, 11-3-49



**YOU CAN MACHINE IT BETTER, FASTER, FOR LESS WITH WARNER & SWASEY TURRET LATHES, AUTOMATICS AND TAPPING MACHINES**