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STEWART-WARNER CORPORATION
U. S. MACHINE DIVISION

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Henry Hazlitt
Newsweek
Broadway & 42nd St.
New York 36, New York

Dear Mr. Hazlitt:

I sell furnaces. Many people rely on furnaces to keep their homes warm & comfortable. In fact, they are vital to many homes and therefore to our country. Yet many people aren't able to afford this sorely needed means of making their home a more enjoyable place in which to live.

The furnace business is fiercely competitive and prices generally are too low for the retail salesman, the dealer, the factory salesman (me), or the factory to make what we feel we ought to be making in view of the general prosperity of this country. If only the government would directly subsidize the installation of furnaces many people would be benefitted and naturally our economy would be strengthened.

Many people now without adequate heat during the cold blasts of winter would be made comfortable. The retail salesman would be able to buy from local merchants many of the things he wants & needs because he would be making more money. The dealer would be able to employ more men. Perhaps he could train some farmers to bend tin. (reader Keller, please note). The furnace dealer would also be able to greatly increase his purchases and thus increase the business of many of his suppliers. (Keller, again please note)

I don't have a television set, I don't have a deepfreeze, I don't have a garage, I don't have many things that I really need [&] but I do have a mortgage on my house and the bank still owns part of my car. Now if the government ~~did~~ would only follow my plan I would be making enough from furnace sales to afford all these things & many small business men would benefit directly from my purchases. (Keller, please note)

Our factory is not now producing to capacity but if my plan were followed it could produce to capacity and provide work for hundreds of men who are now unemployed.

My plan sounds rosy but it is doomed to failure, if for no other reason, because the men I deal with (furnace dealers) are generally sick & tired of government boondoggling with their tax dollars, and I fear, would not support my panacea.

Are there any statesmen in the land who will stand firm for principle rather than grovelling to expediency and temporary political gain?

Hopefully yours,

Albert W. Green