

February 22, 1966

Mr. Otto W. Frenzel, President  
Merchants National Bank & Trust Company  
Indianapolis, Indiana

Dear Otto:

I notice a comment in your "Monthly Economic Survey" referring to the Keynesian idea as the "principle of a compensatory economy."

I do not know who writes this for you people but apparently the writer does not realize the extent to which Keynes has really been discredited if I am correctly informed.

It occurs to me it might interest you to have called to your attention, if it has not already occurred, a very closely documented book by Henry Hazlitt entitled **THE FAILURE OF THE NEW ECONOMICS.**

Sincerely,

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Pierre F. Goodrich

PFG:hs